

Post-Show Report of China VMF 2020



The long-anticipated **2020 Guangzhou Int'l Vending Machines & Self-Service Facilities Fair (China VMF)** finally took place this **August 3rd-5th** at **China Import & Export Fair Complex, Guangzhou** and ended successfully.

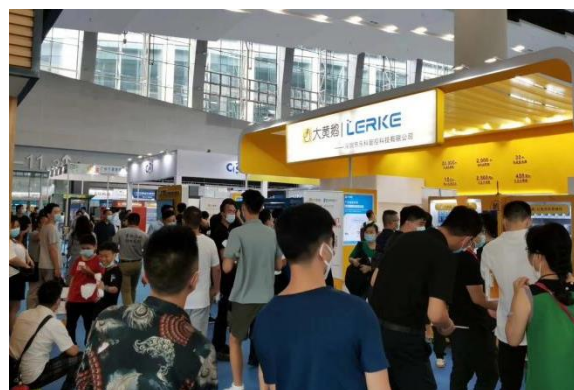
"I feel very proud to see that when almost all exhibitions worldwide have ground to a halt, China has still managed to put on such a wonderful vending show," as a visitor this year, Mr. Zhou Zirong, Chairman of Convenisun the biggest vending machine manufacturer in Guangdong province, commented in an interview. China VMF also felt very proud to hold the first vending show worldwide in 2020 to make some contribution for the development of global vending industry.

Two-Fold Increase in Exhibitor Turnout!

To help insiders better grasp opportunities in these uncertain times, China VMF has put in extra efforts this year, such as offering special booths to qualified exhibitors, free accommodation to professional Chinese buyers, leveraging our media resources to promote our exhibitors online and etc., winning the high praise and recognition from the industry, and attracting a record-number of **703 Exhibitors**, more than double the figure in 2019!

Scores of new exhibitors debuted as well, including brands like **Rhea Vendors**, the oldest Italian vending machines maker established in the 1960s; **Soyea**, one of China's biggest refrigerators and chest freezers makers entering the vending market in 2018; **GREE**, the world's largest residential air-conditioner maker, showcasing their latest cold-chain solutions, and etc.

Exhibit Analysis & Partial Feature Exhibitors by Sector		
36%	Vending Machines & Self-Service Kiosks	AUCMA, KIMMA, Yopoint, TCN, Yunrun, Provending, Yile, Jetinno, Spelor, Six-More, Xingxing Refrigeration, etc.
24%	Smart Retail	DiMei, GLOBEFISH, LCT, TarminAi, Suoyi, Joydata, olbit, Fortune, Cloudtop, Yongxin, etc.
16%	Payment Solutions	CPI, ICT, NAYAX, PTI, Cashino, FUN UNION, Omron, etc.
11.5%	Locks, Parts & Accessories	Shin Shyu, Lida, SARY, KAISIJIN, Shengshuo, Zhenggang, Changben, Guanshang, etc.
9%	Cold Chain Logistics	GREE, ShenLeng Xiansheng Supply Chain Management, Pinshang, Kelangte, etc.
4%	Retail Display Fixture	Guest Ranter, King Display, QIANYI, Xile Packaging, Hengyulong, etc.
1.5%	Food & Beverage	Laqtia, Regilait, Remedy Drinks, Pavilion Products (Malaysia), Yinxue Food, Yeliya, SpeedStep, etc.





Online Matchmaking Bridged Worldwide Businesses

Attracting buyers from **Germany, Jordan, Ecuador, Malaysia, Ethiopia, Russia, Singapore, Australia, India, Indonesia, France, Romania, and etc.**, our **First-Ever Online Matchmaking Program**, set to connect global buyers and suppliers amid the ongoing pandemic, has witnessed plenty cross-border cooperation reached during the show.

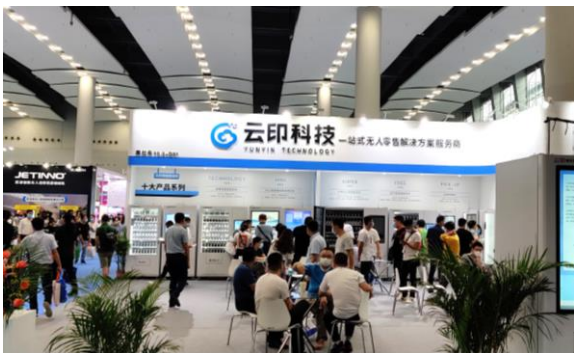


Exhibitors showing their products to overseas buyers through video conferencing apps

Participating exhibitors like **JETINNO, Easy Touch, Chipoo, CPI, ProVending Machine, Hontech Nextgen, Nuojian, Panfeng, Qianhui, Zhilai, Zebra Information, Sixmore**, have expressed high appraisal to our in-time and innovative service, and great interest in joining the next show.

Top Industry Trends at China VMF 2020

❖ Pandemic-Related Vending Solutions



Impacted by the pandemic, products like **Contact-Less Payment Systems, Vending Machines for PPE and Drugs**, and etc., were undoubtedly some of the most sought-after solutions on site.

“During the lockdown, some of our products have in fact seen explosive sales growth, especially our **Smart Takeout and Parcel Pick-Up Lockers**,” said

Yunyin Technology. “To some extent, the pandemic has actually widened the use of self-service kiosks and vending machines in China,” they added.

❖ Mini Hotel Room Vending Machines



People’s increased privacy awareness has given rise to the new trend of **Mini Hotel Room Vending Machines**, and exhibitors like Kaisijin, Pinshen, Guanyao, Dimeiwang, Ruking, J • Choice, Jiuxu, Bannuo, and etc. have all brought their own unique solutions.

“Our hotel room vending machines were so popular that one time we received an order of as many as 150,000 units,” Kuzhuo, a third-time exhibitor, told the

Organizer, “To satisfy these mounting demands, we are going to expand our production capacity in the second half of 2020.”

Supported by 82 Expert Advisor From 10 Countries and Regions

It's also worth mentioning that our **Advisor Panel**, which comprised of **70 China's Leading Players** and **12 Prestigious Associations/Media From 9 Countries and Regions**, including **EVA of Europe, AVA of UK, ANEDA of Spain, ABVM of Brazil, IVMOA of Australia, VASA of South Africa, JVMA of Japan, DrinkPreneur.com of USA, UZVEND of Uzbekistan** and so forth, has also contributed greatly in putting together this wonderful event.

It has been an unusual year for the vending industry, yet China VMF has done its best to deliver a wonderful show for its attendees as always! Sincere thanks for your constant support. **China VMF 2021** will see you next **March 4th-6th** at **China Import & Export Fair Complex**. Follow us on **www.chinavmf.com** for more update!